



DISTANCE TRAVELED

| 250+ Miles | 14.09% |
|---------------|--------|
| 100-250 Miles | 55.08% |
| 50-99 Miles | 11.96% |
| 30-49 Miles | 4.52% |
| 10-30 Miles | 9.17% |
| <10 Miles | 5.18% |

Over 71% of the shoppers travel 100 miles or more to visit the center.

27.6%

SALES SEASONALITY

Source: Feb 2023 - Jan 2022 Tenant Sales

18.5%

17.5%



ANNUAL VISITORS 1.9 million **UNIQUE VISITORS** 930.5K

VISIT FREQUENCY 1.99/year

AVG. DWELL TIME 57 Minutes

AVG. HOUSEHOLD INCOME \$94K

198,800 SF

NUMBER OF STORES

34

KEY DATES Opened 1983 Expanded 1996 & 2006

NUMBER OF PARKING SPACES

827

PARKING RATIO 4:1,000







DISTANCE TO...

MAJOR CITIES Dover 60 miles Baltimore 101 miles Washington DC 105 miles Norfolk 117 miles White Marlin Tournament 0.7 miles 1 mile Ocean City Resorts Ocean City Beaches 1.25 miles Salisbury University 27 miles

NEAREST COMPETITION

| CENTER | DISTANCE (MILES) | KEY TENANTS |
|----------------------------------|---------------------|--|
| White Marlin Mall | 0.1 | Marshalls, Planet Fitness, ULTA Beauty |
| The Centre at Salisbury | 25 | HomeGoods, Boscov's, Dick's Sporting Goods |
| Tanger Outlets Rehoboth Beach | 75 | Michael Kors, Tommy Hilfiger, The North Face, Tory Burch |
| Queenstown Premium Outlets | 116 | Nike Factory Store, Coach, Michael Kors, Polo Ralph Lauren Factory Store |

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OWNERSHIP LEASING & MARKETING PROPERTY MANAGEMENT





